

Alpha Software has created the only platform that allows

complete
offline-capable
enterprise-grade

mobile data-capture apps to be built in

hours/days vs weeks/months

We will back up this claim later in this document

To be competitive, organizations in all industries must replace paper forms and workflows with mobile apps



Construction & Mining

Punchlists | Building Inspection |
Equipment Inspection | Mobile
Construction ERP System | Project
Management and Control | Real Estate
| Safety Inspection



Healthcare & Pharma

Animal Care | Clinical Trials | Insurance
Audits | Medical History | Patient
Experience | Patient Screening
| Physical Therapy | Research



Manufacturing

Compliance | Equipment Inspection
| Distributor Sales | Field Sales
| Inventory Management | Quality
Control | Safety Inspection



Oil, Gas & Energy

Exploration | Maintenance | Incident
Reporting | Plant
Construction | Pumpjack Inspection
| Site Inspections | Work
Orders | Safety Checklists



Education

School Directory | Incident
Reporting | Research Apps | Polling
Apps | School Forms | Sports Analytics



Government

Emergency Response | Incident
Reporting | Permits and Renewals
| Public Services | Registration



Transportation

Field Service | Contract Development
| Field Sales | Dispatch | Fleet
Management | Maintenance



Telecommunications

Field Service/Repair |
Onboarding/Training | Order
Entry | Carrier Finder

But there is a serious backlog of mobile apps that need to be built!

Why?

1. Compared to Desktop Apps,
Mobile apps are much harder to build



- Need to work well offline
(Not only is there the need to capture data when offline but accessing databases & reference material/media assets when offline if important. Also enterprise-grade mobile apps need to be able to handle conflict resolution intelligently when data is synchronized.)
- Small screen
- Must exploit rich media & special hardware
- No keyboard and no pointing device
- Less power than desktops

2. There is a critical shortage of
enterprise mobile app developers

And.....



Current mobile app development options do not effectively address the problem

(see appendix for more info)



THEY EITHER TAKE TOO LONG/COST TOO MUCH

Or

THEY FAIL TO GET THE JOB COMPLETED

Low-Code Platforms

(Outsystems, Mendix, Kony etc.)

Can deliver enterprise-grade mobile apps BUT...

It can take months to build each app and
require skilled developers to use

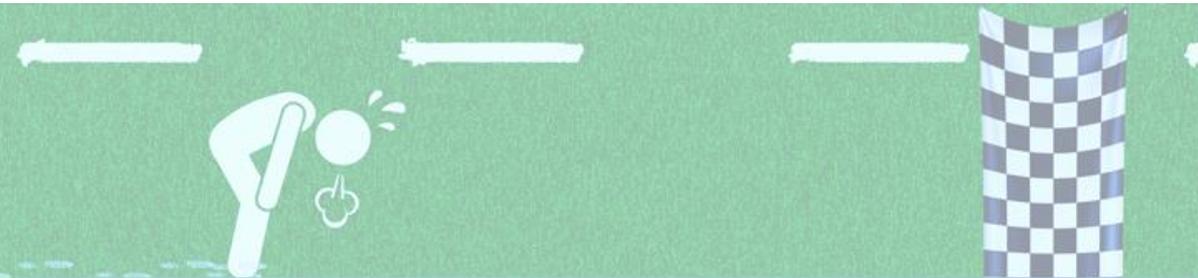


Mobile Forms Platforms

(Prontoforms, GoCanvans, Device Magic etc.)

Have relatively quick development times BUT...

They do not have the power and versatility



In response to this un-met need:



Was developed using Alpha's top-rated low-code general purpose web and mobile development and deployment platform  [info on Alpha Anywhere](#)

Alpha TransForm is the only platform that allows complete offline*-capable enterprise grade mobile data-capture apps to be built and deployed in **hours vs months**

*Patent issued for comprehensive offline support October 2019

[3-minute overview video](#)

[2-minute video of a mobile app built in 20 min](#)

More video examples at the end of this deck

Dramatically Slashes the time needed to build these applications without compromising functionality

Development time cut from weeks/months to hours

Allows line-of-business people to build the apps themselves and leverage their domain knowledge

Lessens the demands on IT

How does Alpha TransForm compare to other platforms for building mobile data-capture apps

TransForm vs Low Code Platforms (Outsystems, Mendix etc.)

TransForm has similar power, programmability and control as low code platforms (like Outsystems, Kony, Mendix and Alpha Anywhere, but allows mobile data capture apps to be built in hours/days vs weeks/months.

Plus TransForm apps can be modified virtually instantly whereas Low Code apps would require re-coding and resubmitting to apps stores (takes many days or weeks)

TransForm vs Mobile Forms Platforms

TransForm has similar easy of use/speed of development as mobile forms platforms, but it offers the assurance and comfort that apps can be built without worrying about reaching the limits of the platform before the business requirements can be met.

What Are The Differentiators Behind The Unique Power And Productivity Of Alpha Transform



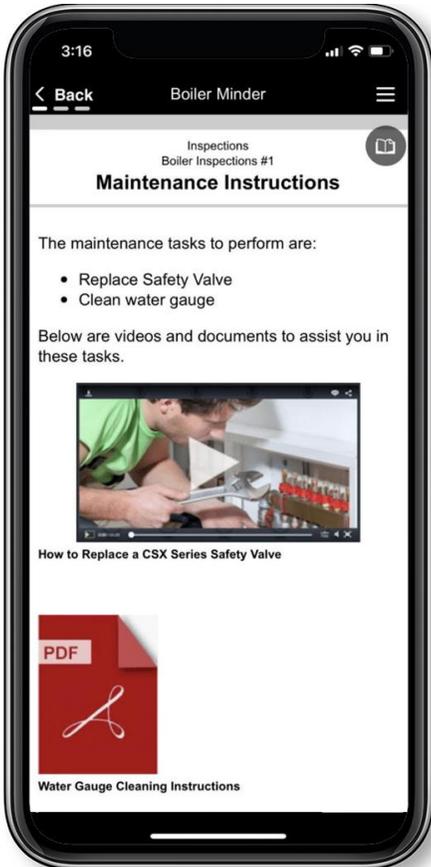
Now Consider The
7 Reasons
alphaTransForm
Outshines
The Competition



1

TPL - TransForm Programming language

TransForm Programming Language (TPL) (which is optimized for TransForm) allows developers to build powerful client-side calculations, validations behaviors, and web service interfaces. With TPL one can be confident that you will not run out of the power to get the job done.



Data Input Validation

- Verify Value & Range
- Check Input Limits
- Compare with Stored or External Values



Web API Integration

- Call Web Service for Selection Info
- Call Web Service to Validate Value
- Call Web Service to Push Data



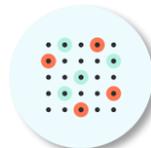
Workflow Process Enablement

- Manage Form 'State'
- Trigger Actions Based on 'State'
- Compare & Direct 'State' Based on Form Data



Calculations

- On-Device Calculated Fields
- Calculate Limits for Validation
- Perform Complex On-Device Calculations



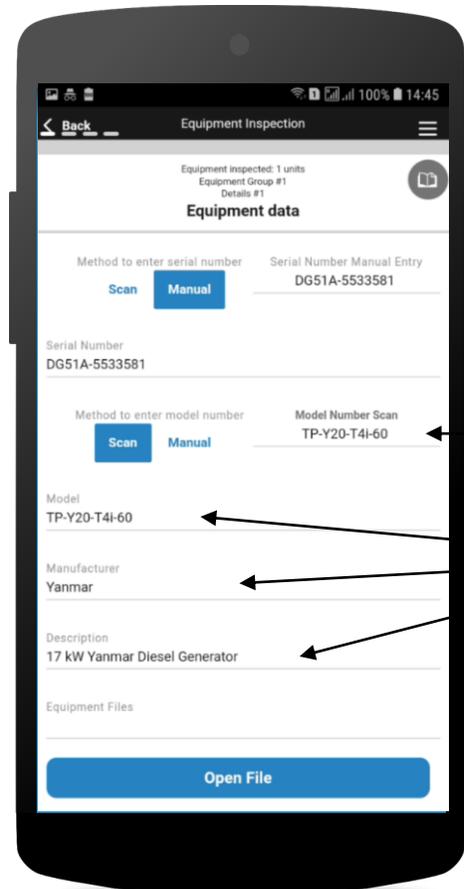
Advanced User Interface Behaviors

- Manage Form 'State'
- Trigger Actions Based on 'State'
- Compare & Direct 'State' Based on Form Data



2

When Operating Offline, Data Can Be Looked Up And Documents, Diagrams And Media Can Be Retrieved From A SQLite On-device Data Base

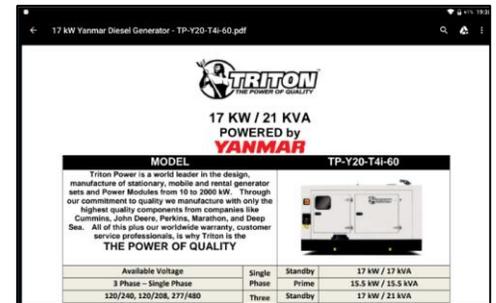


Scan barcode



Store barcode

Lookup barcode from on-device SQLite database and populate form fields with reference data



Access relevant on-device files (PDFs, videos, images etc.) via suitable native mobile device apps

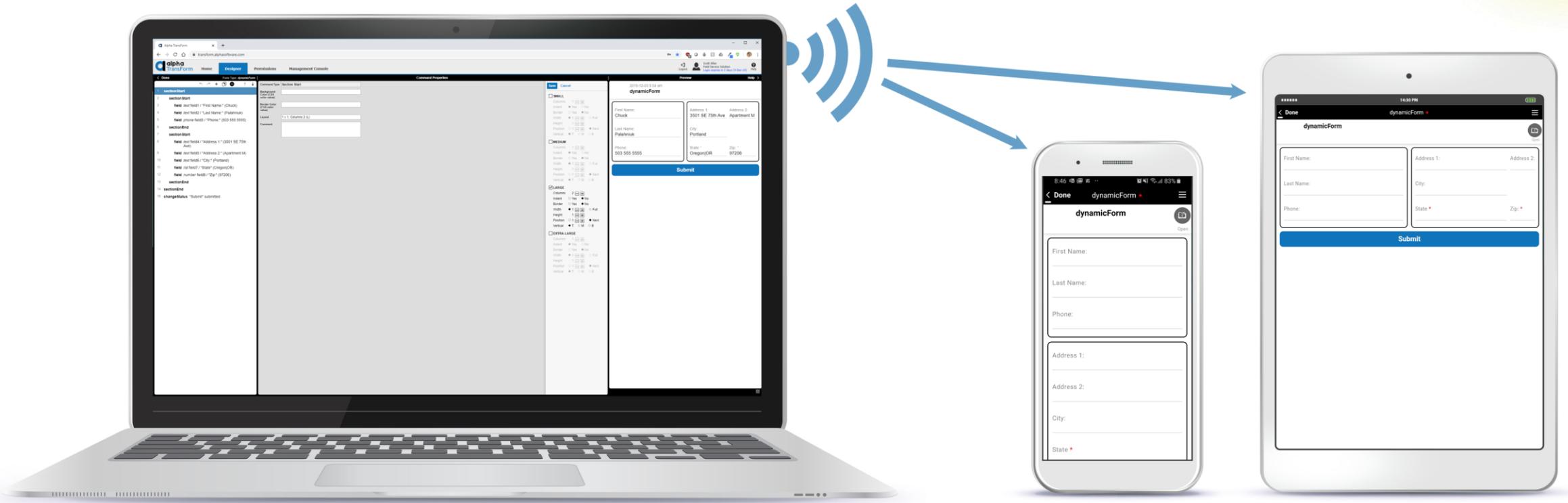
No connection is necessary. The process can be completed entirely offline!

3

Responsive Layouts That Optimize For Any Device



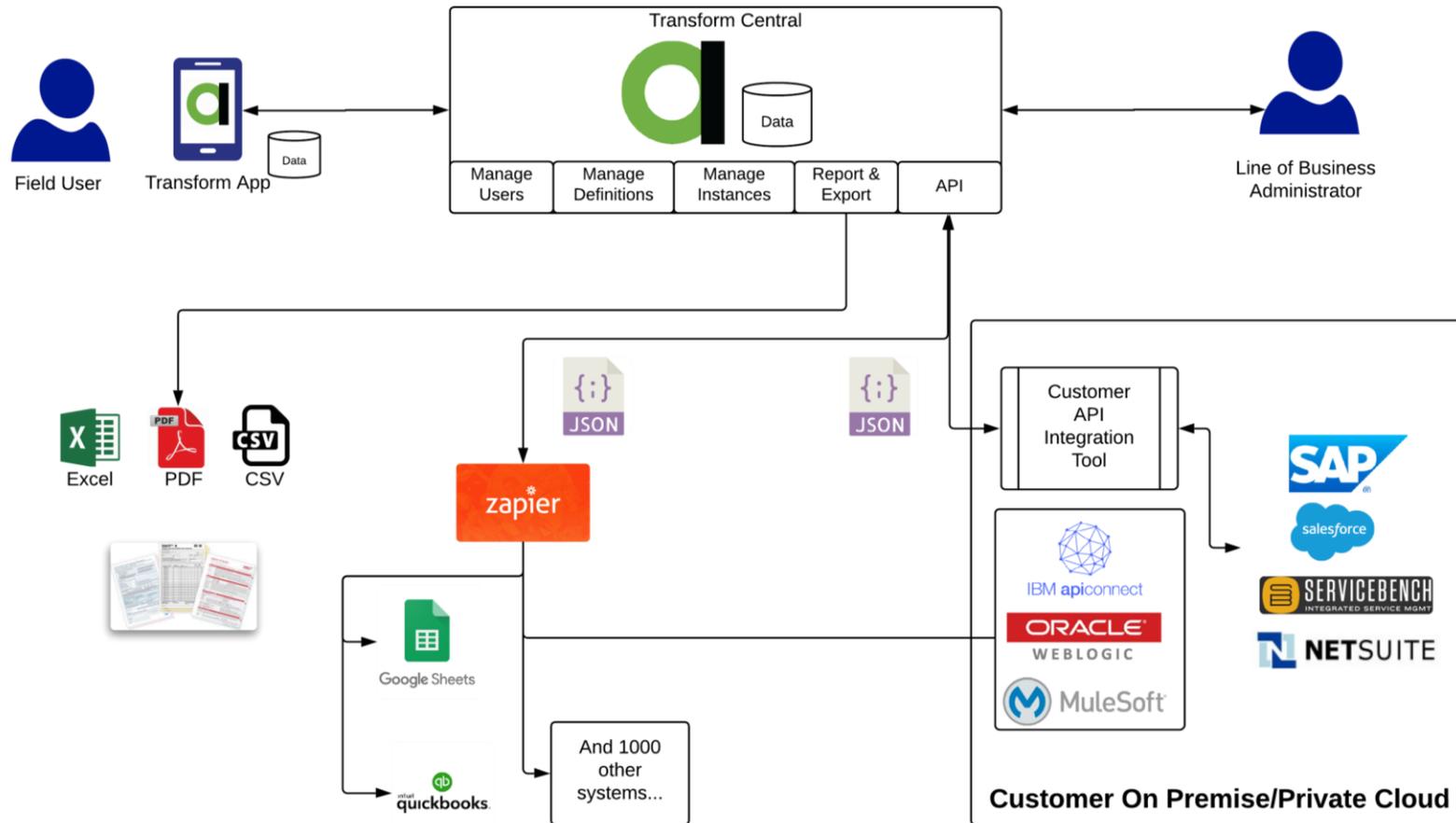
Responsive TransForm layouts allow for multiple fields on a line and will resize appropriately for any screen. And TransForm's mobile optimized controls will accelerate your data entry processes.



4

Seamless Integration With Existing Systems

TransForm will seamlessly integrate with your digital workflows, systems of record, and web services.



5

Works With Data Structures Of Any Complexity

Transform Has The Ability To Work With Complex Data Structures (Parent, Child, Grandchild, Sibling, Etc.) Without The Developer Having To Worry About The Data Structure.



An example of this Benefit Is You Can Have An Arbitrary Number Of Batteries in a battery bank that need to be inspected

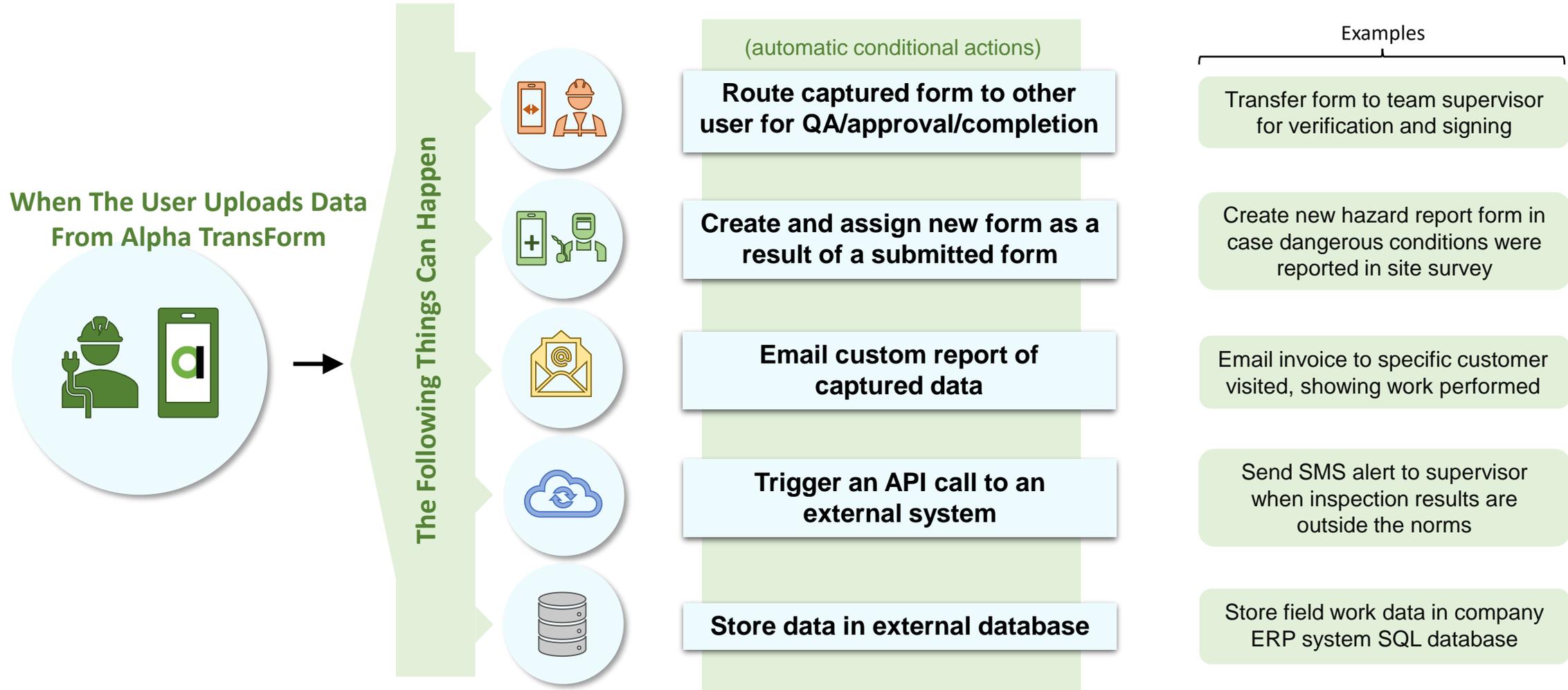
You want to be able to handle 1 battery or x batteries (where x is any number)

In turn you may want to take an arbitrary number of pictures for each battery and have an arbitrary number of voice recordings for each picture

7

Enabling Digital Workflows

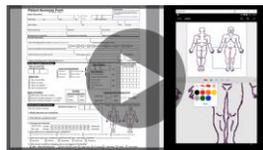
TransForm backend does all the heavy lifting so that your work flows smoothly at any scale.



The **Unique** Benefits Of **alpha TransForm™** Are Clear: The **Speed** Of Mobile Forms Platforms With All The **Power** Of Low Code Platforms



Here are some apps built in just hours (or in some cases) even minutes using Alpha TransForm.



[Patient Summary](#)



[safety audit](#)



[patient intake](#)
(4hrs build time)



[safety checklist](#)
(2hrs build time)



[Fire Inspection](#)
(11mins build time)



[medical research](#)
(2hrs build time)



[surgery](#)
(2hrs build time)



[Workman Comp](#)

It's also easy to build other apps such as site visits, incident data collection equipment inspection, compliance audits, safety assessments, surgery checklists, punch-lists, maintenance procedures, inventory, patient intake, railyard inspection, OSHA inspection, Safety Analysis, invoicing, and more.

**Other development platforms would require weeks
or months to create similar applications.**

Growing Customer Base For Alpha Anywhere and Alpha TransForm

| Energy | Construction/Mining | Financial Services | Manufacturing | Transportation | Healthcare |
|---|--|---|---|--|---|
|  CALIFORNIA RESOURCES CORPORATION  CHEVRON  PETRO-CANADA  CMS ENERGY  Keppel AmFELS  Weatherford  SOLAR DIRECT |  AL REYAMI GROUP  BUREAU VERITAS  Crane Institute of America  NEWMONT  McElhanney |  A M E D I C A <small>rethink what's possible™</small> FISHER INVESTMENTS™  Groupama  SUN NATIONAL BANK  TD Bank |  Goodman <small>a member of DAIKIN group</small>  FENNER DUNLOP <small>ENGINEERED CONVEYOR SOLUTIONS</small>  intel  Nestlé PURINA.  ROBINSON MANUFACTURING  Snap-on |  AVIS  BOEING  eTruckBiz <small>Mobile Business Management</small>  MAERSK  Kawasaki |  genzyme <small>A SANOFI COMPANY</small>  MedStar Health  PATTERSON MEDICAL  simplyhealth  World Medical Card |
| Telecommunications | County Government | Field Services | Business Services | Education | Non-Profit |
|  at&t  hayat communications |  ENVIRONMENTAL PROTECTION AGENCY  ALAMEDA COUNTY  SAN JOAQUIN COUNTY |  AMERION POOL  Glacier Water |  accenture  xerox |  UCSF <small>University of California San Francisco</small>  UT SOUTHWESTERN MEDICAL CENTER |  THE HALO TRUST  THE SALVATION ARMY |

Appendix



Low-code rapid development, distribution and deployment platform

Designed to boost professional developer productivity 5-10 X for:

Custom enterprise web and mobile apps and for IOT apps

For commercial web & mobile SaaS Apps

| | | |
|--|--|---|
| <p>Analyst Reviews</p> <p>"Robust enterprise integration"</p> <p>Read More</p> | <p>Awards</p> <p>"Aces offline mobile apps"</p> <p>Read More</p> | <p>Customer Reviews</p> <p>"Amazing power"</p> <p>Read More</p> |
|--|--|---|

[Read More](#)

[testimonials](#)

[Case Studies](#)

Alpha Anywhere Top Rated on the leading customer review sites



[Click Here for more information and for live links](#)

Current development methods currently available for building enterprise mobile apps all have serious drawbacks

They either

- Can offer high certainty that the business requirements can be met, but take too long and cost too much to build and modify
or
- They allow apps to be built quickly & cost effectively but do not offer certainty that the app will meet the business requirements

| Development Method | Time to build | Cost to Build | Empowers Business Unit Workers and Leverages their domain knowledge | High certainty that all requirements can be met |
|---|---------------|---------------|---|---|
| Native Build apps using the native coding-intensive approaches <i>Apps can only be built by professional developers</i> | Months | High | No | Yes |
| Low Code Build apps using low code platforms <i>Apps can only be built by professional developers</i> | Weeks | Medium | No | Yes |
| No-Code Only Mobile Forms and Development Platforms <i>Apps can be built by non tech business unit people</i> | Hours | Low | Yes | no |

In response to this problem, Alpha Software has created Alpha TransForm, which was designed to overcome all the drawbacks of existing development methods

Alpha TransForm is the only mobile development & deployment platform designed to

To dramatically cut the time it takes for developers to build custom offline-capable “industrial strength” enterprise mobile apps that integrate with back-end databases and systems of record, from weeks/months to hours/1-2 days

Be approachable by people in business units so that they can build these kinds of apps themselves without running out of power before their business requirements can be met.



Alpha TransForm is then expandable into Alpha’s top-rated general-purpose low-code development and deployment platform [Alpha Anywhere](#) which allows desktop web dashboards, reports, and other backend requirements to be met quickly

A three-minute video [overview is shown here](#)

| Development Method | Time to build | Cost to Build | Empowers Business Unit Workers and Leverages their domain knowledge | High certainty that all requirements can be met |
|--|---------------|---------------|---|---|
| No-Code very high productivity Additional Power features (TPL language, on-device SQL database, rich API, responsive layout and more) for power users and professional developers to ensure that complex apps can be built | Hours | Low | Yes | yes |